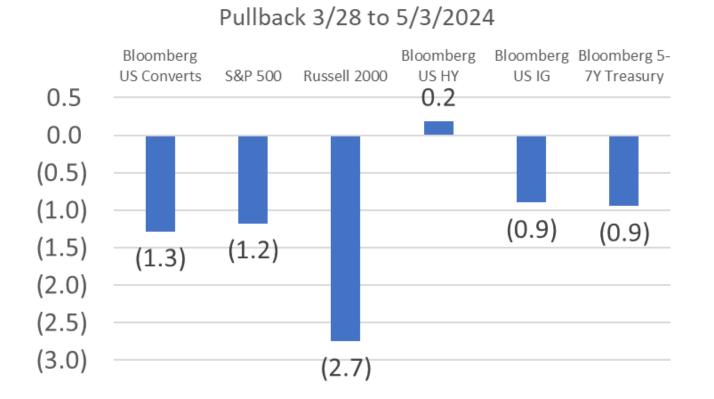
Asset Allocator Series



An Opportune Environment to Invest in U.S. Convertible Securities

Manoj Shivdasani, CFA manoj@gsrresearch.com May 9, 2024

Risk assets have pulled back in the last month as investors re-calibrate expectations



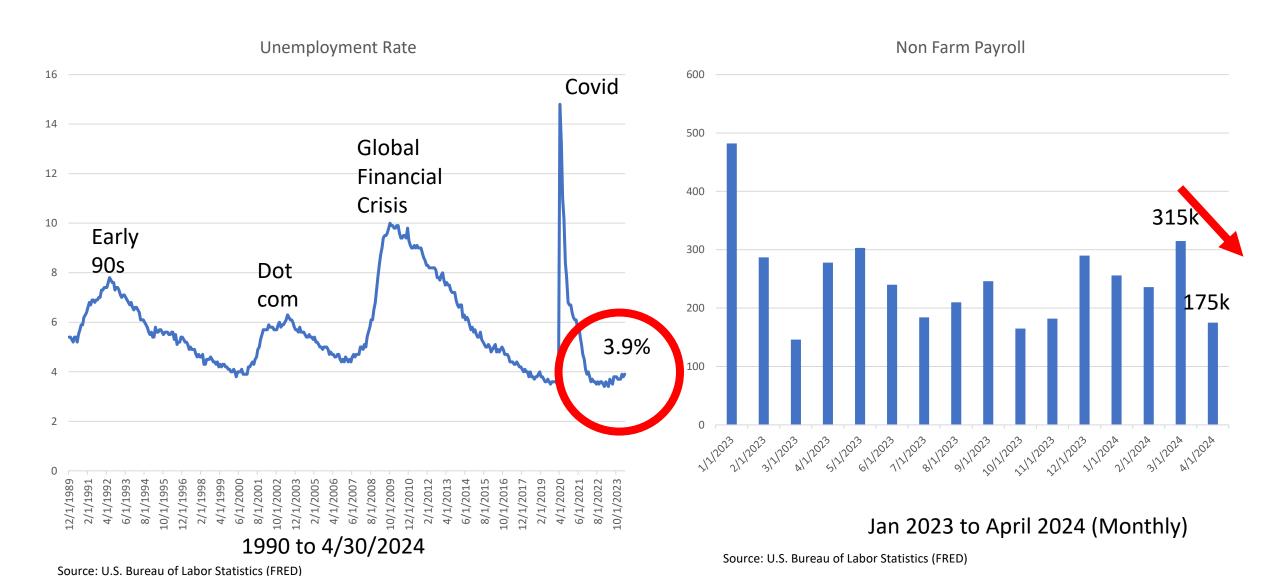
It is OK to forward this piece if you wish. To join our distribution please email hello@gsrresearch.com

Stubborn Inflation > Fed on hold > Higher for longer rates



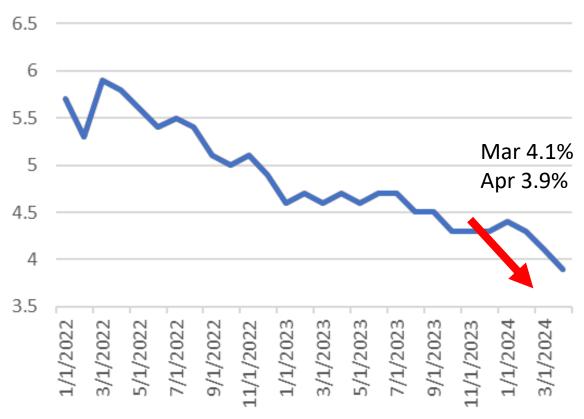


Unemployment ticked up but still low...payroll weaker and 1Q 24 GDP growth was weaker at 1.6%



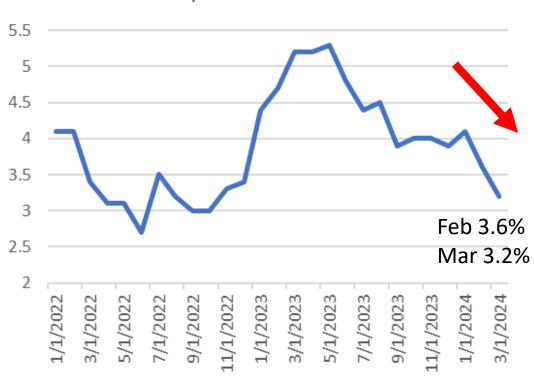
Avg hourly earnings growth and savings rates declining





Jan 2022 to Apr 2024

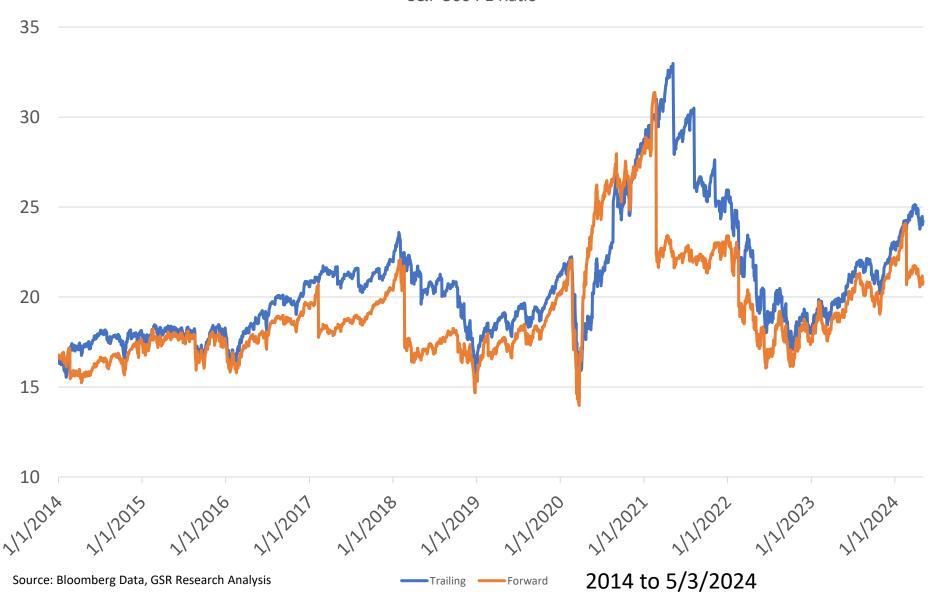
US Personal Saving as a % of Disposable Income



Jan 2022 to Mar 2024

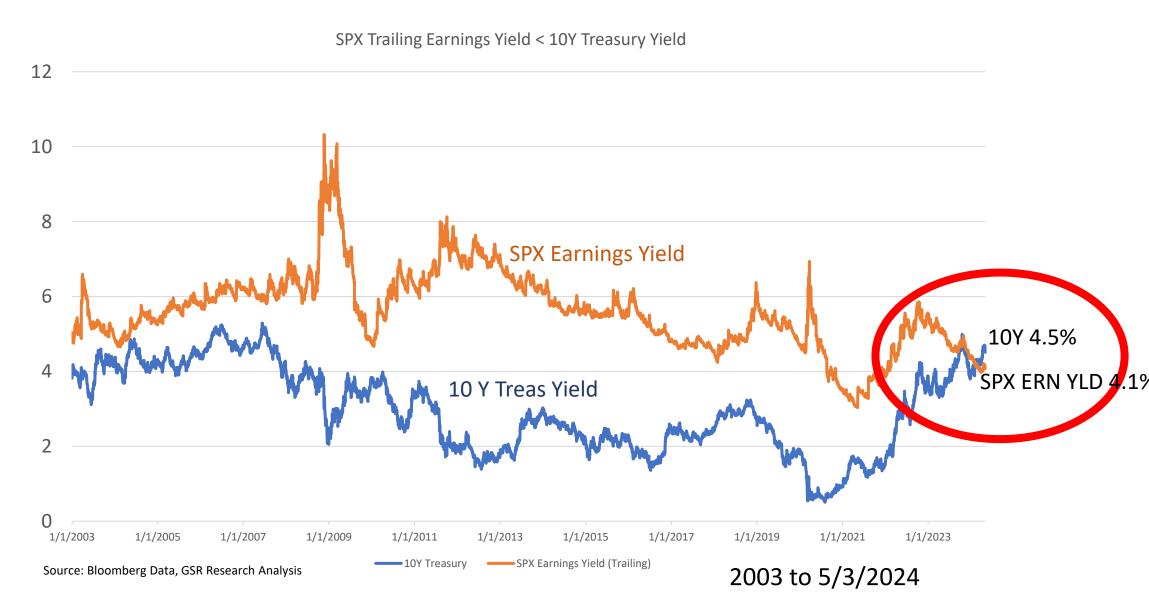
Equity multiples are elevated versus pre-Covid levels...





SPX 1/1/14 -	Trail.	Fwd.
5/3/24	PE	PE
'10 year Med.	20.0x	18.3x
5/3/2024	24.2x	20.9 x
Current - Med.	4.2x	2.5x

Trailing S&P 500 Earnings Yield Lower than 10Y Treasury Yield for the first time in over 20 years



Street targets and earnings expectations for the S&P 500 are muted with limited upside

	2024 End Target	202	24 EPS
Average	5070	\$	238
Median	5170	\$	240
High	5535	\$	250
Low	4200	\$	223
Data points	21		21
Current	5188	;	***

^{*} Summary as of 4/15/24, Avg as of 5/7/24

Source: Bloomberg

High yield spreads have tightened significantly with limited room for further compression...



~\$268 bn market is well balanced with 2% yield & 48% delta...robust primary calendar enhances appeal

Description	Stat
Market Value	\$268 billion
Number of Securities	498
Current Yield	2%
Avg Delta	48%
Avg Premium	51%
Avg Price	~100

^{*} Summary as of 5/3/24

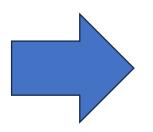
Bond structures account for most of the market elevating converts higher up in the cap structure (Sr Unsecured)

	No. of	Mkt No. of Val Mk					
Type	Sec	Sec (%)	(\$bn)	Val (%)			
Bonds	476	96%	246	93%			
Preferreds	15	3%	10	4%			
Mandatories	7	1%	8	3%			
Total	498	100%	264	100%			

And varied profiles offer investors the opportunity for calibrated exposure...from more bond-like, to balanced to more equity like

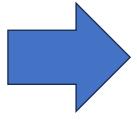
		No. of Sec	Mkt Val	Mkt Val
Ratings	No. of Sec	(%)	(\$bn)	(%)
Balanced	174	35%	94	35%
Equity Sensitive	99	20%	75	28%
Credit Sensitive	188	38%	88	33%
Distressed	37	7%	8	3%
Total	498	100%	264	100%

Small caps largest in number of securities but large caps highest in value



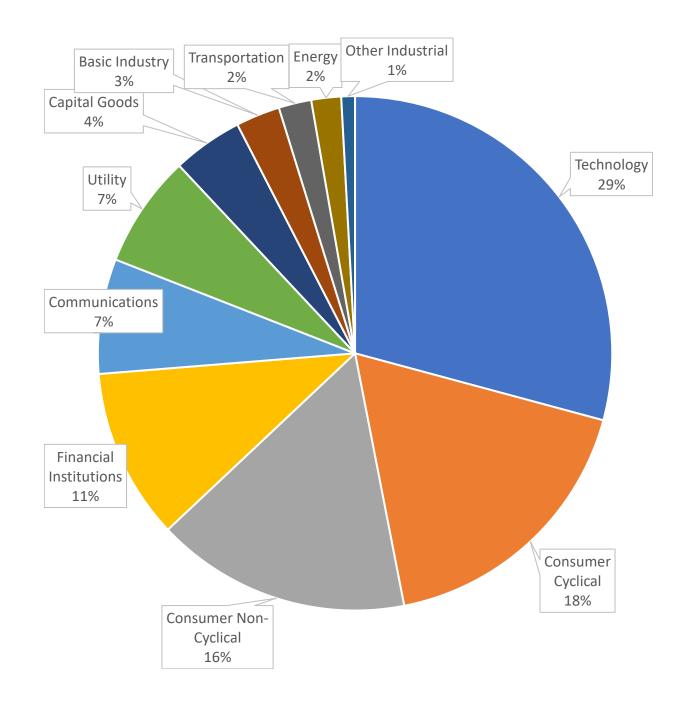
		No. of Sec	Mkt Val	Mkt Val
Ratings	No. of Sec	(%)	(\$bn)	(%)
Small Cap	244	49%	65	24%
Mid Cap	109	22%	57	22%
Large Cap	145	29%	142	54%
Total	498	100%	264	100%

Most converts by number and market value are non-rated



Ratings	No. of Sec	No. of Sec (%)	Mkt Val (\$bn)	Mkt Val (%)
IG	36	7%	33	13%
Non- IG	19	4%	15	6%
Non Rated	443	89%	216	82%
Total	498	100%	264	100%

Tech and consumer cyclical/noncyclical sectors account for the largest fraction of the market



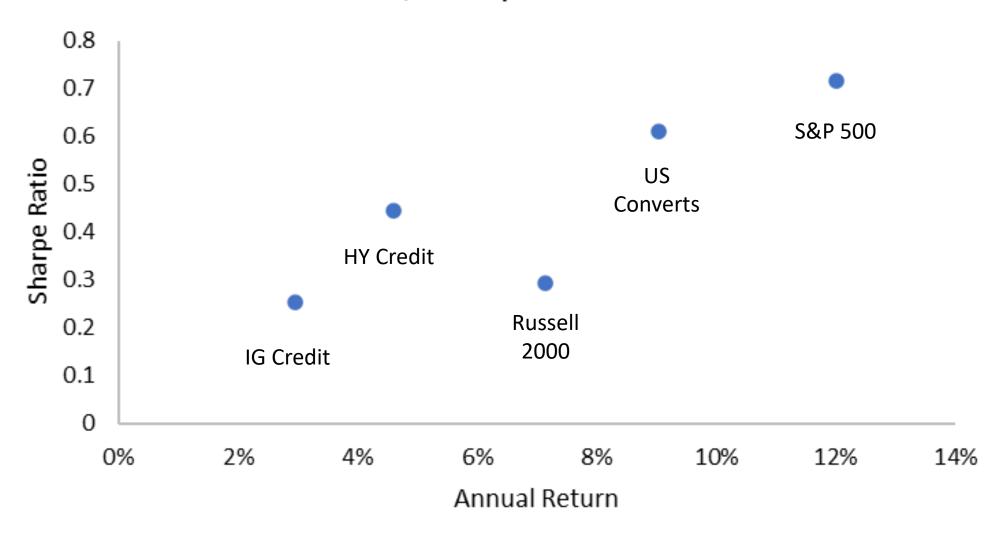
Convertibles Delivered Attractive Long Term Returns...

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024 YTD	10Y (14-23) Ann.
Bloomberg US Converts	7.8	(2.0)	10.7	16.8	(2.0)	23.0	50.3	4.3	(18.9)	13.5	0.8	9.0
S&P 500	13.7	1.4	11.9	21.8	(4.4)	31.5	18.4	28.7	(18.1)	26.3	9.3	12.0
Russell 2000	4.9	(4.4)	21.3	14.6	(11.0)	25.5	19.9	14.8	(20.5)	16.9	2.3	7.1
Bloomberg US HY	2.5	(4.5)	17.1	7.5	(2.1)	14.3	7.1	5.3	(11.2)	13.4	1.7	4.6
Bloomberg US IG	7.5	(0.7)	6.1	6.4	(2.5)	14.5	9.9	(1.0)	(15.8)	8.5	(1.3)	3.0
Bloomberg 5-7Y Treasury	4.8	2.0	1.3	1.9	1.4	6.8	8.5	(2.9)	(11.2)	4.5	(1.8)	1.6

^{* 2024} YTD as of 05/07/24 close

With a high Sharpe ratio (10Y)

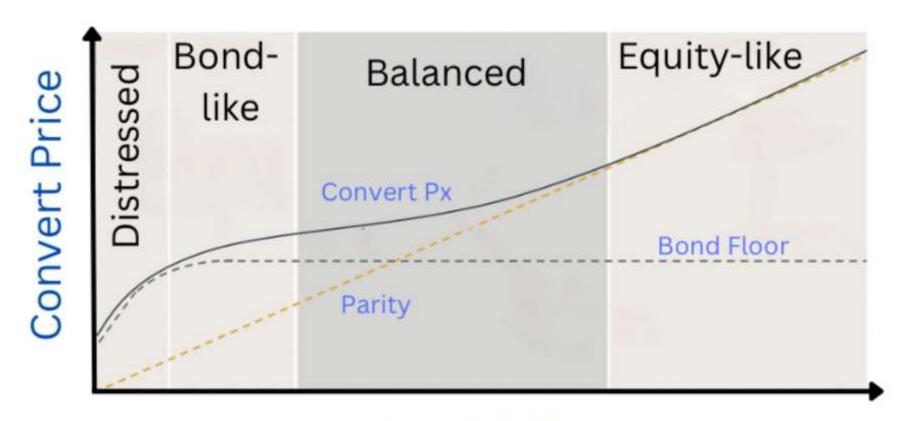
Annual Return / Sharpe Ratio Scatter Plot



Defensive risk-reward appealing

PTON 0% (\$1bn) due 2/26 2/9/2021 5/7/2024 % Change Stock \$ 145.0 \$ 4.1 -97% Convert 100 88 -12%

PANW 0.375% (\$2bn) due 6/256/4/20205/7/2024 % ChangeStock\$ 77.8\$ 305.5293%Convert100305205%



Stock Price

Convert, High Yield & Equity PMs (Institutional)
If you require co-pilot services to help with your U.S. Convertible securities selection and portfolio management process from time to time, we can help.

Institutional sell side teams, we can help with various bespoke services relating to the U.S. Convertibles asset class.

Please feel free to get in touch to discuss

Note: We do not offer investment advice and are not a registered investment advisor.

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